

## **Minutes of the Meeting of the Executive Committee of AKWL held at UPTEC, from 1745 hours to 1945 hours, on 12-6-10**

Present: as per record in the register

### **I. Agenda of the meeting was**

1. Short self introduction of participants Confirmation of minutes of meeting of EC held on 4-2-10. Draft MOM was EC Meeting notice
2. Secretary's report on action taken after 4-2-10, including meeting with Principal Secretary, IT&E, GOUP
3. Proposal for creation of special purpose vehicle for SEZ for IT/ ITeS industry at Lucknow, with support of IIA, as per discussion in meeting held in chairmanship of Chief Secretary, GOUP
4. Proposal for submission to GOUP for a SEZ at Lucknow for Biotech Industry
5. Perusal of unaudited Balance sheet and receipt/ expenditure of AKWL for FY 2009-10 being submitted to auditor
6. Advice of all EC Members on way forward of AKWL, including future activities

### **II. EC ratified following decisions of the meeting organized on 11<sup>th</sup> April 2010 of AKWL core group on Capacity Building and "KC for Industry and Infrastructure"**

1. It was decided to combine the Working Groups of "School of Capacity Building" and "Industry & Infrastructure" into one working group as most of the activities were overlapping in the two working groups. The name of the Group will be Knowledge Center for Capacity building of Infrastructure and Industry
2. It was felt that all large industries in Lucknow/UP have their own Learning Centre's and well planned "Training and Development" activities and they usually do not need the help of AKWL. It is only the small and medium size industries who need support from outside in arranging such events where they can send their participants/ delegates. Therefore, it was decided to organise all these events in coordination with IIA. For all such events we should invite all large Industries also to send their participants/delegates but our focus to remain on attracting more participants/delegates from small and medium size industries.
3. For small and medium size industries the need of a **mentor/coach** who can do the **hand holding and help/guide the industry to grow was felt**. Mentor/Coach could help the industry starting from preparing a Vision Statement and upto the shop floor level. Mentor/coach has to be a person of

repute with industrial experience. This will help in performance improvement of the industry. This has to be on-going activity and not a onetime activity. A list of Mentor/Coach on the panel of AKWL to be prepared ( Mr Dileep Kumar has prepared a preliminary list since then) .

4. It was decided to conduct half day sessions as normally it is not convenient for the industry to spare persons for a whole day session. We could consider about four sessions as a combined training program, spread over 4 to 8 weeks - depending upon the suitability of the faculty/delegates.
- III. Confirmation of minutes of meeting of EC held on 4-2-10: the minutes were confirmed
- IV. Secretary's report on action taken after 4-2-10: Progress on many activities, decided in last EC ,to be organized was not satisfactory. Lack of volunteers is one of the reasons, hence efforts may be made for involvement of more persons
- V. Proposal for creation of special purpose vehicle for SEZ for IT/ ITeS industry at Lucknow, with support of IIA, as per discussion in meeting held in chairmanship of Chief Secretary , GOUP: It was decided that a joint working group of AKWL and IIA may meet after getting minutes of the meeting from GOUP. We may insist on allotment of land in Gomti Nagar and visit alternative sites proposed by GOUP. AKWL & IIA may consult proposed investors before reply to GOUP. In the meeting of investors , Principal Secretary IT&E, GOUP may also be invited, so that he may directly interact with them. If suitable land is provided AKWL& IIA may start process for creation of special purpose vehicle (creation of a limited company) with participation of IT companies
- VI. Proposal for submission to GOUP for a SEZ at Lucknow for Biotech Industry: EC was informed about meeting of the Secretary and Dr BN Mishra with Global CEO & MD of Organic India. Organic India needs two acres of land at Biotech Park or other suitable site for their manufacturing activities etc. It was decided to arrange meeting of CEO, Biotech Park and CEO of organic India and facilitate in their development. Proposal for submission for SEZ of Biotech industry: is not be submitted now by us
- VII. Perusal of unaudited Balance sheet and receipt/ expenditure of AKWL for FY 2009-10 being submitted to auditor: EC directed secretary to forward accounts to the auditor. Secretary informed that savings in FY 2009-10 were lower than previous FY as no mega event was organized
- VIII. Advice of all EC Members on way forward of AKWL, including future activities : Following activities were decided to be undertaken jointly with IIA and other like minded organizations

- ✍ Mega event : AKWL with IIA and other like minded organizations may organize a **one day convention of ICT & BPO companies** for identification of their business development . Mr Som Mittal,President , NASSCOM will be invited to be the key note speaker. Sri CV Singh and Dr Upendra Kumar will contact NASSCOM
- ✍ AKWL and IIA may organize lecture/ panel discussion once a month or two , on useful themes for industry. High profile experts/ successful entrepreneurs may be invited as resource person
- ✍ Secreatry, MSME, GOI may be invited for a national level seminar on a theme related to SMEs, as key note speaker
- ✍ To support Biotech Park for entrepreneur skill development in industrial biotechnology , using high profile experts/ entrepreneurs
- ✍ To organize annually a program on “Industry Institute Partnership” to make more useful course content of professional degrees and support for internship of fresh professional graduates (six months to one year)